

This document, and the attached 'Adviser Profile', make up the Financial Services Guide.

This Financial Services Guide is effective from 01 January 2021 and issued by DP Wealth Advisory Pty Ltd

You have the right to ask us about our charges, the type of advice we will provide you, and what you can do if you have a complaint about our services.

This Financial Services Guide ("FSG") is intended to inform you of certain basic matters relating to our relationship, prior to us providing you with a financial service. The matters covered by the FSG include, who we are, how we can be contacted, what services we are authorised to provide to you, how we (and any other relevant parties) are remunerated, details of any potential conflicts of interest, and details of our internal and external dispute resolution procedures, along with how you can access them.

It is intended that this FSG should assist you in determining whether to use any of the services described in this document.

You should also be aware that you are entitled to receive a Statement of Advice when we first provide you with personal advice, (advice that takes into account your objectives, financial situation and needs). The Statement of Advice will contain the advice, the basis on which it is given and information about fees, commissions and associations which may have influenced the provision of the advice.

If our representative provides further advice to you and your personal circumstances have not significantly changed, and that further advice is related to the advice we provided to you in a previous Statement of Advice and we do not give that further advice to you in writing you may request a copy of the record of that further advice at anytime up to 7 years from the date our representative gave the further advice to you.

You can request the record of the advice by contacting the representative or us in writing or by telephone or by email.

In the event we make a recommendation to acquire a particular financial product (other than securities), we must also provide you with a Product Disclosure Statement containing information about the particular product, which will enable you to make an informed decision in relation to the acquisition of that product.

1. BEFORE YOU RECEIVE OUR ADVICE

Your Questions

Who will be providing the financial services to me?

Who is my adviser?

What kinds of financial services are you authorised to provide me and what kinds of products do those services relate to?

Our Answers

DP Wealth Advisory Pty Ltd of 140 Margaret Street Toowoomba, Queensland.

Phone: (07) 4690 2588

Email: dpadmin@dp.net.au

DP Wealth Advisory Pty Ltd is the holder of Australian Financial Services Licence number 277493.

Your financial adviser will be one of our representatives nominated in the attached Adviser Profile.

DP Wealth Advisory Pty Ltd has authorised these representatives to provide our services to you and DP Wealth Advisory Pty Ltd is responsible for the provision of those services.

DP Wealth Advisory can provide the following services:

- ▶ Securities advice and dealing
- ▶ Financial Planning Strategies
- ▶ Life Insurance needs
- ▶ Superannuation needs
- ▶ Aged Care Strategies*

We are licensed to provide advice on and deal in the following products:

- ▶ Deposit products
- ▶ Government Debentures, Stocks & Bonds;
- ▶ Life Insurance Investment Products;
- ▶ Life Insurance Risk Products;
- ▶ Managed investment Schemes;
- ▶ Securities;
- ▶ Retirement Savings Account Products; and
- ▶ Superannuation;

*DP Wealth Advisory has Private Client Advisers accredited to provide specialised advice relating to Aged Care. This means we are able to assist clients on the financial implications of entering an aged care facility. DP Wealth Advisory continues to established relationships with placement service providers who will assist in locating an appropriate aged care residence.

DP Wealth Advisory also provides portfolio monitoring services.

If you do not wish to receive our advice, we may deal on your behalf by carrying out your instructions.

If you do not obtain advice, you face the risk that the Financial Product/s you select will not fully take into account your objectives,

How will I pay for the service?

DP Wealth Advisory provides a free initial interview to potential clients to enable us to understand your financial concerns and requirements. We then advise a fee for the services to be provided.

Generally the payment we receive will be based on the amount you invest or the complexity of the advice being provided.

You may pay us via a fee for service agreement. Alternatively, we may receive a payment called commission, which is paid to us by the Financial Product issuers (this can be both upfront and ongoing).

The exact amounts of any fees, commissions, bonuses or other incentives received by us and our representatives will be included in a Statement of Advice that will be provided to you.

Do you receive remuneration, commission, fees or other benefits in relation to providing the financial services to me and how is that commission calculated?

We believe regular contact with clients and ongoing financial advice is essential if clients are to reach their financial objectives.

The attached Adviser Profile includes information on how DP Wealth Advisory and its representatives are remunerated (Fee schedule).

Do any relationships or associations exist which might influence you in providing me with the financial services?

Neither DP Wealth Advisory, nor its representatives, nor any related corporate bodies have any relationships or association with any product issuer that could be expected to influence us in the provision of the financial services

2. WHEN YOU RECEIVE OUR ADVICE

Will you provide me advice which is suitable to my needs and financial circumstances?

Yes. But to do so we need to find out your individual objectives, financial situation and needs before we recommend any financial products or services to you.

You have the right not to divulge this information to us, if you do not wish to do so. In that case, we are required to warn you about the possible consequences of us not having your full personal information. You should read the warnings carefully.

What should I know about the risks of the financial products or strategies you recommend to me?

We will explain to you any significant risks of financial products and strategies which we recommend to you. If we do not do so, you should ask us to explain those risks to you.

What information do you maintain in my file and can I examine my file?

We maintain a record of your personal profile, which includes details of your objectives, financial situation and needs.

We also maintain records of any recommendations made to you.

We are committed to implementing and promoting a privacy policy which will ensure the privacy and security of your personal information. A copy of our privacy policy is available at your request.

If you wish to examine your file, we ask that you make a request in writing and allow up to fourteen (14) working days for the information to be forwarded.

We may charge a fee to cover the cost of verifying the application and locating, retrieving, reviewing and copying any material requested. If the information sought is extensive, we will advise of the likely cost in advance and can help to refine your request if required.

Can I provide you with instructions and tell you how I wish to instruct you to buy or sell my financial products?

Yes. You may specify how you would like to give us instructions, for example by telephone, email, or other means.

3. IF YOU HAVE ANY COMPLAINTS**Who can I complain to if I have a complaint about the provision of the financial services to me?**

If you have any complaint about the service provided to you, you should take the following steps:

Contact your adviser and discuss your complaint.

If your complaint is not satisfactorily resolved within 20 days, please contact Michael Doherty on 07 4690 2588 or put your complaint in writing and send it to him at DP Wealth Advisory Pty Ltd's address, noted at the beginning of this FSG. We will try and resolve your complaint quickly and fairly.

If the complaint can't be resolved to your satisfaction you have the right to refer the matter to the following authorities.

DP Wealth Advisory is a member of The Australian Financial Complaints Authority (AFCA).

AFCA can be contacted on 1800 931 678 (www.afca.org.au) The Australian Securities and Investments Commission (ASIC) also has a freecall Infoline on 1300 300 630 which you may use to make a complaint and obtain information about your rights.

Adviser Profile

The financial services referred to in this guide are offered by:

Andrew Wielandt, John Gouldson, Michael Doherty, Dan Marks and Rod White of 140 Margaret Street Toowoomba, Queensland on behalf of DP Wealth Advisory Pty Ltd, (AFSL No. 277493) effective 01 January 2021 are authorised representatives of DP Wealth Advisory Pty Ltd.

This guide contains important information about:

- ▶ The services our representatives can offer you
- ▶ How DP Wealth Advisory, its representatives and our associates are paid

This Adviser Profile, and a separate document about all other required matters, make up the Financial Services Guide of DP Wealth Advisory.

Who is my adviser?

DP Wealth Advisory Pty Ltd, has authorised the following advisers with effect from 1 January 2021

Your Financial Adviser will be Andrew Wielandt, John Gouldson, Michael Doherty, Dan Marks, Rod White or Jye Berghofer.

Andrew Wielandt's Australian Securities and Investments Commission number is 258515. Andrew has a Bachelor of Commerce (Finance) from the University of Southern Queensland. He has over 20 years' experience as a share adviser.

John Gouldson's Australian Securities and Investments Commission number is 258516. John is a certified Financial Planner accredited with the Financial Planning Association (FPA). He has over 20 years' experience in the industry. He holds a Bachelor of Education (UQ St Lucia) and a Diploma of Financial Planning (Deakin University)

Michael Doherty's Australian Securities and Investment Commission number is 239380. Michael holds a Bachelor of Economics (University of New England) and a Diploma of Financial Planning (Deakin University). He has over 20 years' experience.

Daniel Marks' Australian Securities and Investments Commission number is 291049. Dan holds a Diploma of Financial Advising (Security Institute of Australia) and a Diploma in Financial Services (FP). Dan has spent approximately 20 years' in banking and has over 20 years' in financial planning.

Rod White's Australian Securities and Investments Commission number is 248992. Rod is a Certified Financial Planner accredited with the Financial Planning Association (FPA). Rod holds a Diploma of Financial Planning (Deakin University) and a Diploma of Financial Markets (Securities Institute of Australia). He has spent approximately 14 years' in banking and 18 years' in the financial planning industry.

Jye Berghofer (New Entrant - 20202042) is currently undertaking his professional year whereby he is under supervised Advisor Training. Jye is supervised by Rod White (details noted above). Jye holds a Bachelor of Commerce (Finance and Accounting), a Bachelor of General Education and is currently in his final stages of a Graduate Diploma in Financial Planning. He has been with DP Wealth Advisory for 3 years as a Paraplanner before embarking on his professional year program.

If you do not wish to receive our advice, we may deal on your behalf by carrying out your instructions.

If you do not obtain advice, you face the risk that the Financial Product/s you select will not fully take into account your objectives, financial situation or needs.

What kinds of financial services are you authorised to provide me and what kinds of Financial Product/s do those services relate to?

Andrew Wielandt, John Gouldson, Michael Doherty, Dan Marks and Rod White are authorised by DP Wealth Advisory Pty Ltd to provide financial product advice and deal in a financial product to retail and wholesale clients, in relation to the following financial products:

- ▶ Deposit Products;
- ▶ Government Debentures, Stock & Bonds;
- ▶ Life Insurance Investment Products;
- ▶ Life Insurance Risk Products;
- ▶ Managed Investment Schemes;
- ▶ Retirement Savings Account Products;
- ▶ Securities; and
- ▶ Superannuation;

Andrew Wielandt, Michael Doherty, Dan Marks and Rod White also can provide advice on:

- ▶ Margin Lending

Not Independent

Because DP Wealth Advisory Pty Ltd receives commissions from life insurance companies, DP Wealth Pty Ltd is not independent, impartial or unbiased. The Corporations Act states that if a licensee, or a Representative of a licensee, receives commissions from a product issuer it cannot claim to be independent, impartial or unbiased. As a professional business, we are committed to providing advice and services that reflect our client's financial circumstances and ensure recommendations are in their best interest.

FEE SCHEDULE

DP Wealth Advisory remuneration

Fee for Service

Our minimum fee for financial advice is \$330 per hour (inc GST).

Administration Fee

Our minimum fee for administration is \$165 per hour (inc. GST).

Statements of Advice

Statements of Advice are charged at \$330 per hour (inc GST) with an indicative costing of between \$990 - \$3,300 (inc. GST) but this fee may vary due to the complexity of the Statement of Advice. A firm price will be given prior to the commencement of the preparation of the Statement of Advice.

Transactional Brokerage (Inclusive of GST) (Effective 01 January 2021)

- ▶ \$1 - \$25,000 is 1.925% (with a minimum fee of \$132 up to \$6,857)
- ▶ \$25,001 - \$50,000 is 1.375%
- ▶ \$50,001 onwards is 1.10%

These rates are based on the total transaction charge, per share parcel traded and include GST. The above fees are based on clients being CHESS sponsored and having a direct debit/credit authority in place.

Placement Fee

DP Wealth Advisory may charge a placement fee of up to a maximum of 2.2% based on the investment amount to source and implement the placement of Unlisted Property Investments.

Issuer Sponsored Securities held by Deceased Estates

DP Wealth Advisory offers services to Executors/Trustees/Administrators of Deceased Estates and the handling of Issuer Sponsored securities. The establishment fee for an Executorial Account to facilitate security sales, hold or transfer securities via CHESS, is \$770 inclusive of GST. Transactional Brokerage Fees then apply, based on the per share parcel value.

In more complex circumstances, if working with Share Registries and other parties is required, an additional administration fee of \$165 per hour (inc. GST) may be charged. An estimate will be provided before work is undertaken.

DP Wealth Advisory Portfolio Service

DP Wealth Advisory also provides portfolio management services which include providing and implementing investment recommendations and portfolio reporting.

Advisory Fees of a maximum of 1.375% (inc GST) of your portfolio value per annum applies through the DP Wealth Advisory Portfolio Service eg \$20,000 portfolio x 1.375% = \$275 inc GST). A reporting fee of \$100 per security pa also applies with this service.

DP Wealth Advisory also offer a Portfolio Reporting Service. The standard option is Quarterly Portfolio Reports that shows the value of each holding in your portfolio for the reported date. It lists the cost, market value and any income attributable to those holdings. It also shows the total cost, market value and nominal gain for the reported date.

Standard Costing is:

Initial Costing for the collating and input of the portfolio and investment details in to our software: \$550
Ongoing Costs for maintaining and provision of Reports: \$770 p.a.

Note, the costing above is based on our default standard rate. Actual cost may vary depending on the complexity and frequency of reporting. Further we will require you to sign a third party authority for to supply your investment details to the third party who own the software.

Success Fee

Where it can be shown that any of the following strategies:

Investing for children and grandchildren	Savings Plans
Investment plan and subsequent financial product advice	Gearing
Restructuring	Risk protection
Salary sacrifice	Estate planning
Centrelink planning	

Recommended by DP Wealth Advisory result in a tangible benefit (for example, a tax saving) for the client, and the advice is agreed to and signed off by an Independent Tax Agent, Bank, Insurance Provider and/or Legal Representative/s as being lawful, we may mutually agree to a percentage of the benefit being paid to DP Wealth Advisory as a Success Fee. This will be in addition to the fees/brokerage detailed in this FSG as agreed with the client.

Other Fees paid to DP Wealth Advisory

Wrap Account and Managed Investment Scheme Fees

	Maximum percentage payable to DP Wealth Advisory	Example Investment
Maximum Implementation Fee	2.20%	\$100,000 x 2.2% = \$2,200 inc. GST
Maximum Ongoing Adviser Fee*	1.375%	\$100,000 x 1.375% = \$1,375 inc. GST

* The ongoing adviser fee is for the provision ongoing advice, liaising with other professionals regarding your financial situation and for regular reviews which are detailed in each client service agreement

Instalment Warrants

	Maximum percentage payable to DP Wealth Advisory	Example Investment
Maximum Upfront Fee	3.30%	\$100,000 x 3.3% = \$3,300 inc. GST

Please note that trailing commission is paid to DP Wealth Advisory annually

Insurance products

The issuers of life insurance products pay DP Wealth Advisory an initial commission and an ongoing commission. This commission, can vary depending on the product and insurance company and the year you take out the insurance.

Date the Policy is taken out	Maximum Initial Percentage of Premium	Maximum Ongoing Percentage of Premium
From 1 January 2021	66% (inc. GST)	22% (inc. GST)

For example; If your first year's premium was \$500 and the initial commission was 66% DP Wealth Advisory will receive \$330 (inc. GST). If your premium for the second and subsequent years was \$500 and the ongoing commission was 22% DP Wealth Advisory will receive \$110 per annum. (inc. GST)

Our Representatives' remuneration

Our representatives will receive 45% of all remuneration they generate for DP Wealth Advisory, less GST.

For example, if you pay DP Wealth Advisory a fee of \$1,000 (ex. GST) and DP Wealth Advisory also received brokerage of \$500 (ex GST) from the provider of the product we recommended to you, your adviser will be paid \$675 ($\$1,500 \times 45\%$).

Alternatively, our representatives are paid a base salary.